



5th annual
Alternative Investments
Summit India 2018

24th January 2018 | Taj Santacruz, Mumbai

About the Summit

AIWMI's Alternative Investments Summit India (AISI) is the country's largest gathering of alternative investments professionals. AISI is a one-of-a-kind conference that brings together trustees and representatives of institutions as well as money managers and consultants to explore the roles of alternative opportunities and strategies.

AISI also provides industry-leading content and speakers covering Hedge Funds, Liquid Alts, Private Equity, Venture Capital, Real Estate, Pre-IPO, and Post-IPO Companies. Participants and delegates of this alternative investment conference will investigate a range of critical investment issues, including discussion of the risks and benefits of various asset classes and investment vehicles such as hedge funds and private equity, examining means of cutting costs associated with implementation of absolute returns strategies, reviewing the future of commodities and surveying the landscape of emerging international markets.

AISI brings together allocators and market players including Family Offices, Investment Consultants, Pension Funds, Endowments, Foundations, Sovereign Funds, and Wealth Management firms.

Why Attend?

- Get in-depth private meetings with active investors
- Each event has a special strategy or asset class focus, to increase the fit with the investors
- Meet with managers in a certain sector or asset class in an extremely time efficient format
- Benefit from getting introduced to managers that are pre-selected, best-in-class, and alpha-oriented
- Benefit from learning from fellow investors' questions and perspectives
- Get a picture of what functions firms are outsourcing and what they feel must remain in house
- Hear how operations professionals are moving away from spreadsheets and towards more transparent, less siloed data
- Learn what industry players are thinking about the risks and opportunities of tax reform
- Learn how others are protecting their firms from cyber-security threats
- Benefit from best practices in fundraising and due diligence
- Share both ideas and business cards
- Meet potential investment partners and clients

40 UNDER 40

ALTERNATIVE INVESTMENT PROFESSIONALS IN INDIA

AIWMI & IAAIF's "40 Under 40" campaign aims to reveal some of the standout talent in the Indian alternative investments industry across different verticals like:



Fund Management



Advisory



Operations



Compliance



Consulting



Technology



Marketing



Product Design



Fund Raising.

The nominees should exhibit identifiable accomplishment at a young age as well as promising future prospects. He / she should also be under the age of 40 as on May 1, 2018.

The nominees will be vetted by the IAAIF team and final selection will be made by the distinguished Jury for inclusion in a special report publishing on January 24, 2018 during the 5th annual Alternative Investments Summit India in Mumbai.

Qualifications: The only requirement when nominating someone is that they must be under 40 years of age as of May 1, 2018 and must reside in India.

A person can also nominate himself / herself. The nominee will receive a questionnaire once the nomination period closes. Additionally, though not required, nominees will be encouraged to submit two letters of recommendation and a resume showing why they are deserving of this honor at the time the questionnaire is due.

Selection method: Winners will be chosen by an illustrious Jury. Candidates will be evaluated based on professional accomplishments, contribution, leadership, qualification and other exemplary qualities.

Agenda

08:00	Registration
09:00	Welcome Remarks
09:10	Opening Remarks
09:30	Keynote Session: Regulator
10:15	Keynote Session: Global Thought Leader
10:45	Tea
11:15	Panel Discussion: Market Outlook: Finding the Best Opportunities
11:45	Panel Discussion: GP Fundraising - Executing the Best Fundraising Practices
12:15	MasterClass: Best Practices in Fund Administration, Due Diligence & Compliance
13:00	Lunch
14:00	Fireside Chat: LP's outlook on Alternative Investments
14:30	Fireside Chat: Insights from Successful Fund Managers
15:00	Opportunities in Distressed Debt & Credit Investing
15:45	Tea
16:15	Strategy Spot Light: Multi-Asset Investments
16:45	Industry Spot Light: Real Estate, Green Energy & Infrastructure
17:30	End of Conference



AISI Journey



Sponsors & Partners

AIWMI works closely alongside all the main sponsors to ensure the creation of a bespoke conference, whereby sponsors benefit from maximum exposure and forge new and profitable relationships.

Sponsoring the Alternative Investments Summit India is your best opportunity to engage with asset allocators, prolific investors and potential collaborators from across the region. This Summit brings you face-to-face with key clients and prospects. If you are looking to raise money for a fund or build relationships for future opportunities, then this is the place to be.

Who should sponsor?

- Hedge funds
- Prime brokers
- Investment banks
- Fund administrators/custodians
- Exchanges
- Venture capital firms
- Law firms
- Offshore financial services boards
- Technology vendors
- Private equity funds
- Investment banks & financial institutions
- Governments & regulators
- Corporate financiers & M&A specialists
- Advisors & Consultants
- Banks and financial institutions
- Legal, tax and accounting firms
- Trustees
- Private equity real estate funds
- Asset managers
- Property developers
- Property consultants / advisory
- Wealth management firms
- Cyber security solutions
- Client engagement services
- Robo-Advisory
- Digital technology consultants
- Exchange trading funds
- Data and Analytics
- Marketing solutions
- Risk management services FinTech

HOW CAN YOU GET INVOLVED AS A SPONSOR OR PARTNER?

- Presenting Partner
- Knowledge Partner
- Technology Partner
- Event partner branding
- Speaking or Moderating Opportunities
- Lunch Sponsor
- Panel Sponsor
- Speakers Gift Sponsor
- Bag sponsor
- Drinks & Reception Sponsor
- Supporting Partner
- Media Partner

Sponsorship Opportunities

All sponsors of the 5th annual Alternative Investments Summit India 2018 will benefit from a comprehensive marketing campaign in the run up to the event.

Sponsorship also offers the opportunity to network with industry professionals from a dedicated exhibition space in the networking area.

	Broad Benefits	Description	Category				
			Lead	Platinum	Gold	Silver	Exhibitor
1.	Recognition	Logo to appear on the front cover of Delegate Book	Y	Y	N	N	N
		Logo, plus a 100 word write-up to appear inside of the Delegate Book	Y	Y	Y	Y	N
		A4 size ad to appear in the Delegate Brochure	Y	Y	Y	N	N
		Logo to appear on the event web page	Y	Y	Y	Y	Y
		Logo to appear in all the print media advertising done to promote the event	Y	Y	Y	Y	N
		No. of Inserts (your corporate brochure, promotional material etc.) into conference delegate kits.	5	3	2	1	1

	Broad Benefits	Description	Category				
			Lead	Platinum	Gold	Silver	Exhibitor
2.	Thought Leadership	Logo to be included on the on-site signage	Y	Y	Y	Y	Y
		Logo to be included on the stage back-drop	Y	Y	Y	Y	N
		Individual Speaker Slot	Y	Y	N	N	N
		Participation of a Senior Level Executive in Panel Discussion	Y	Y	Y	N	N
		Presentation, video interviews of prominent people (from the organization), etc. uploaded on the event website.	Y	Y	N	N	N
		Special promotion on YouTube brand channel for dedicated sessions	Y	Y	Y	N	N
3.	Complementary Passes	For each City	25	20	15	10	2
		Additional tickets at 20% Discount	Y	Y	Y	Y	Y
4.	On-Site Branding	Free standing banner (2m x 1m) inside the conference room	3	2	1	0	0
		Free standing banner (2m x 1m) in the conference registration area	3	2	1	0	0
		Kiosk / company desk at the event pre-function area	Y	Y	Y	N	Y

	Broad Benefits	Description	Category				
			Category	Lead	Platinum	Gold	Silver
5.	Other Benefits	A dedicated video of the company (one minute video) during the Networking and Lunch breaks	Y	Y	N	N	N
		Opportunity to create a white paper	Y	Y	N	N	N
		Opportunity to provide articles for Media Partner	Y	Y	Y	N	N
6.	Delegate Data	Complete delegate data to be shared	Y	Y	Y	Y	N

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